BACCHUS IMPORTERS IIC

FEBRUARY 2020

DELAWARE MONTHLY PRICING AND MARKETING PROMOS



Studio by Miraval 2018 Vintage Special FI \$152 | 3C \$128

Magnums Available! \$152 /6pk



Buy 1 case of Studio by Miraval \$152, Receive 1 Studio by Miraval Magnum at \$1 {40 value}

Buy 3 cases of Studio by Miraval at \$128, Receive 3 Studio Magnums at \$1 each {\$120 value} *while supplies last

*special must be mentioned when placing order * does not apply to prior purchases

CANNONBALL WINE COMPANY

CHARDONNAY | MERLOT CABERNET | SAUV BLANC 750mls FL \$136 | 3C \$128 | 5C \$114

375mls CAB \$88 | SB \$80 | CHARD \$80



Now Introducing CLINE CABERNET & SAUVIGNON BLANC

Cline North Coast Sauvignon Blanc FL \$120 | 3c \$112 | 10c \$104 Cline Sonoma Cabernet Sauvignon FL \$160 | 3c \$144 | 10c \$136



Empson Super Special Returns

Last Chance

Price Changes 3/1

Buy 10 cases of Monte Antico Receive 1 case Monte Antico at \$3

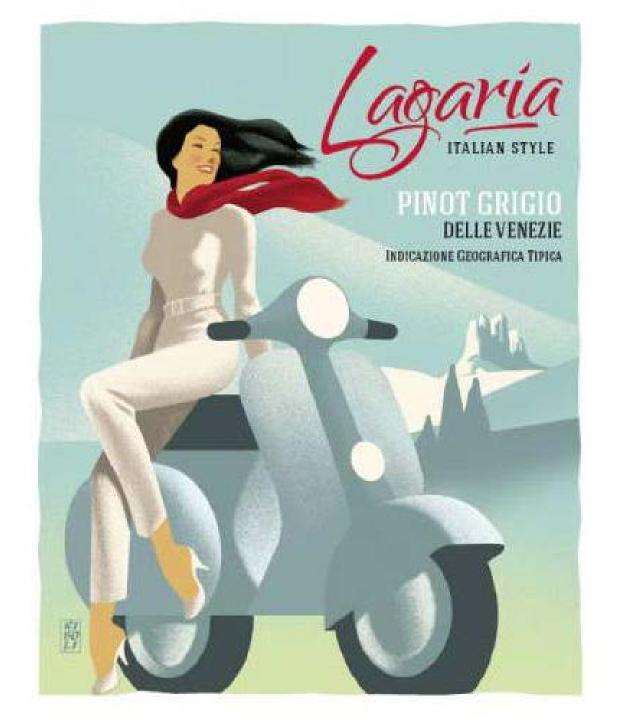
Buy 25 cases Monte Antico Receive 3 cases of Monte Antico at \$3 each





Buy 10 cases of Lagaria PG, Receive 1 case of 750mls for \$3 Buy 25 cases of Lagaria PG, Receive 3 cases of 750mls for \$3 each

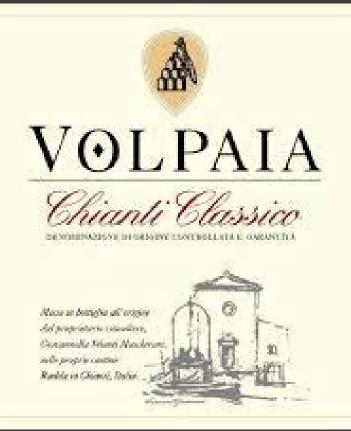
Last Chance for Empson Super Special Expires 2/28/2020





oute / toe

Napa Valley Cabernet 2017 FL \$228 | 3c \$212 Special Ends 2/28/2020 6 bottles ship at \$19; bottle fee waived 12 bottles ship at \$17.66; bottle fee waived





FL \$188 | 3c \$180 92Pts JS | 92 Pts WS

6 bottles \$15.66 12 bottles \$15 Bottles fees are waived through 2/28/20 for 6 and 12 bottle purchases







ROSE SALE MIX & MATCH ALL ROSE

Item #	Description	Pack Size	Regular Price	3 case Price	10 case Price	20 case Price
75306-18	Angels & Cowboys Rose	12/750	\$128.00	\$121.60	\$115.20	\$102.40
75307-17	Angels & Cowboys Rose	12/375	\$80.00	\$76.00	\$72.00	\$64.00
75307-18	Angels & Cowboys Rose	12/375	\$80.00	\$76.00	\$72.00	\$64.00
03799-18	Anton Iby Blaufrankisch Rose	12/750	\$156.00	\$148.20	\$140.40	\$124.80
70552-18	Armas de Guerra Rosado (Mencia)	12/750	\$96.00	\$91.20	\$86.40	\$76.80
37517-17	August Kesseler "The Daily August" Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00
70620-NV	Begonia Rosado	12/1L	\$80.00	\$76.00	\$72.00	\$64.00
46098-17	Cavalchina Bardolino Chiaretto Rosato	12/750	\$132.00	\$125.40	\$118.80	\$105.60
76529-18	Chemistry Rose of Pinot Noir	12/750	\$168.00	\$159.60	\$151.20	\$134.40
76601-18	Cline Mourvedre Rose	12/750	\$96.00	\$91.20	\$86.40	\$76.80
34706-18	Domaine Listinconu IGP Corsica rosé	12/750	\$96.00	\$91.20	\$86.40	\$76.80
12702-18	Dourthe La Grande Cuvee Rose	12/750	\$132.00	\$125.40	\$118.80	\$105.60

36155-18	E. & F. Jourdan Aramon Rose Vieille Vignes	12/750	\$120.00	\$114.00	\$108.00	\$96.00
58752-18	Fantini Cerasuolo Rosato DOC	12/750	\$96.00	\$91.20	\$86.40	\$76.80
58903-18	Fontaleoni Toscana Rosato	12/750	\$104.00	\$98.80	\$93.60	\$83.20
28956-18	Fortant Grenache Rose Coast Select	12/750	\$88.00	\$83.60	\$79.20	\$70.40
28966-18	Fortant Grenache Rose Keg	1/19.5L	\$240.00	\$228.00	\$216.00	\$192.00
79836-18	Hedges DLD Rose	12/750	\$160.00	\$152.00	\$144.00	\$128.00
80202-18	IfYou See Kay Rose - Cans	12/375	\$63.00	\$59.85	\$56.70	\$50.40
35952-17	Jaboulet Cotes du Rhone Parallele 45 Rose	12/750	\$80.00	\$76.00	\$72.00	\$64.00
70852-18	Liquid Geography Rose (Mencia)	12/750	\$104.00	\$98.80	\$93.60	\$83.20
21842-18	LVE Cotes de Provence Rosé	12/750	\$216.00	\$205.20	\$194.40	\$172.80
68585-17A	Macanita Touriga Nacional Em Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00

*February 1st to April 30th or while supplies last

Continue on back





ROSE SALE *MIX & MATCH ALL ROSE*

Pack Size Regular

Price

3 case

Price

10 case

Price

20 case

Price

Item # Description

68585-18	Macanita Touriga Nacional Em Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00
80948-18	Marietta Old Vine Rose, CA	12/750	\$132.00	\$125.40	\$118.80	\$105.60
80959-18	Marietta Old Vine Rose-KEG	1/19.5L	\$200.00	\$190.00	\$180.00	\$160.00
34891-18	Mourchon Cotes du Rhone Villages Loubie Rose	12/750	\$120.00	\$114.00	\$108.00	\$96.00
68274-18	Ned Pinot Noir Rose	12/750	\$112.00	\$106.40	\$100.80	\$89.60
55835-16	Pietradolce Etna Rosato DOC	12/750	\$184.00	S -	Ş -	Ş -
68642-18	Rose Vulcanico	12/750	\$200.00	\$190.00	\$180.00	\$160.00
85093-17	Sidebar Rose Syrah Russian River	12/750	\$180.00	\$171.00	\$162.00	\$144.00
85401-17	Soter Rose North Valley	12/750	\$192.00	\$182.40	\$172.80	\$153.60
85420-18	Space Age Grenache Rose	12/750	\$162.00	\$153.90	\$145.80	\$129.60
85704-18	Stoller Rose of Pinot Noir Dundee Hills	12/750	\$180.00	\$171.00	\$162.00	\$144.00
81434-18	Tinto Rey Rosé	12/750	\$108.00	\$102.60	\$97.20	\$86.40
54320-18	Trediberri Langhe Rosato	12/750	\$128.00	\$121.60	\$115.20	\$102.40
05569-18	Vina Garces-Silva Boya Rose of Pinot Noir	12/750	\$136.00	\$129.20	\$122.40	\$108.80
72914-18	Zestos Rosado (Garnacha)	12/750	\$76.00	\$72.20	\$68.40	\$60.80

... Coming Soon!

Will be line priced with the Bumbleberry upon it's release

Anticipated release date ~ March 1st

FL \$124 | 3c \$119.94 | 10c \$111.06





vine-searcher.com⁻

THE RIGHT GIN FL \$130 | 2C \$124 | 4C \$116

RIGHT Gin is a Citrus Forward, New Western Style Gin conceived by Lyons Brown. Blended and Made in Sweden by Master Blender Henrik Facile.

Each of the eight botanicals used are very carefully sourced for the best character, distilled separately under specific conditions special for that botanical, then blended together to create a very elegant, balanced and unique expression of Gin.

RIGHT works exceptionally well in classic Gin cocktails, taken neat, and pairs beautifully with fresh and seasonal flavors.

RIGHT Gin is blended and bottled in Malmo, Sweden; the Southern most region of the country, directly across the bridge from Copenhagen, Denmark. 60% of Gin is water, so the selection of this ingredient is critical. Our water comes from Lake Bolmen, near Malmo, a protected source renowned for its arctic purity. We chose it for its "softness" which we believe adds to the flavor profile of our Gin.

BOTANICALS:

Juniper Berry Sarawak Black Pepper Coriander Leaf Lemon Peel Bergamot Green Cardamom Key Lime Peel Bitter Orange Peel



GLENDALOUGH RELEASES NEW IRISH OAK AGED POT STILL WHISKEY FL \$248 | 3C \$242 | 5C \$224 Glendalough Distillery has just announced the launch of their first ever Single Pot Still Whiskey, a non-age statement whiskey which has been finished in Irish Oak, sourced from the Wicklow mountains surrounding the distillery site.

IRISH POT STILL | BOURBON BARREL AGED | IRISH OAK FINISHED

- Glendalough Pot Still is a milestone for the Irish whiskey category.
- This is a single cask mainstream whiskey

that brings the unique flavors of Irish oak to everyone.

- It is finished for up to a year in Irish oak casks made from 130-year-old trees sustainably felled in the mountains around the distillery.
- Each bottle is numbered by batch, cask and even back to the mighty mountain-oak from where it came.

K Vintners Connoisseur Case

- 4 Cases of Extremely Limited Single Vineyard Releases
- 12 Assorted Single Vineyards
- each rated 92 Points or higher
- Case #1 \$360/case | Retail Value \$780
- Case #2 \$360/case | Retail Value \$760
- Case #3 SOLD OUT
- Case #4 \$360/case | Retail Value \$735

• *Limited Availability. First Come, First Served. For specific breakdown and vintages, please contact sales associate. Box assortment can include El Jefe, Roma Cab/Syrah, Viognier Art Den Hoed, River Rock Cab, King Coal, Rock Garden Syrah, The Hidden Syrah.







Essenza Flavored Mineral Water by Nestle

<u>Regularly</u> \$21/case <u>Limited Time</u> <u>Special</u> \$10.53/case

330mls / 24 loose

INVENTORY CLOSEOUT

GRAND MACNISH DISTILLERY

Grand Macnish Scotch Traveler

\$84/case {reg \$104}

Grand Macnish Black

\$108/case {reg \$138}

Allen's Butter Schnapps, Orange Curacao, Blue Curacao, Raspberry Liqueur, Sour Apple 1L

\$48/case {reg \$66}

Allen's Coffee Brandy 750

\$84/case {reg \$92}

WEST CORK DISTILLERY

West Cork Irish Whiskey Bourbon Cask \$84/case
West Cork 10 Yr Old Single Malt \$144/case
West Cork Black Reserve \$114/case
West Cork Barrel Proof \$156/case
West Cork 12 Year Old Single Malt Port Cask \$186/case
West Cork 12 Year Old Single Malt Caribbean Rum Cask \$186/case *First come, first served. No backorders. Does not apply to previous purchases.*

<u>While supplies last.</u>

Inventory Reduction

Ballyhoo Irish Whiskey \$240/12pk Threadbare Cider 750ml \$120/12pk Noteworthy Bourbon & Rye \$100/6pk Ichiro Malt & Grain Chichibu \$700/12pk Journeyman Humdinger Jalepeno \$96/6pk Journeyman Red Arrow Vodka \$96/6pk Touch of Italy Amarone 375 \$80/case Casa de Fieras Reserva \$72/case Pasolasmonjas Garnacha \$88/case Fuerza Jumilla \$90/case

Sandbar Outerbanks Rum \$90/case Brother's Beatnick & Jabberwock \$64/case Wigle Apple Whiskey \$220/case Wigle Quaker Strength Oatmeal Stout \$220 Straw Boys Irish Vodka \$150/case Seven Hills Ciel du Cheval \$356/case Seven Hills Cabernet \$207/case Sea Phantom PN \$90/case Scheide Sauv Blanc \$131.88/case Pareto's Eighty20 Cab|Chard|PN \$63/case

Journal Pricing Updates, Corrections, and Single Promos

- Chamisal Moneterey Chardonnay
- FL \$240 | 3c \$160 | 10c @ \$144/case
- Chamisal Stainless Chardonnay
- FL \$176 | 10c @ \$120/case
- Buena Vista North Coast Series Assortment
- FL \$144 | 3c \$136 |
- FL \$136 |3c \$128 | 20c \$120
- Ramey 2015 Napa Cabernet Sauvignon
- FL \$536 | 3c \$456
- *Price Increase from 2014 vintage
- The Right Gin {6 pack}
- 750ml FL \$130 | 2c \$124 | 4c \$116
- Koval Dry Gin {6 pack}
- 750ml FL \$168 | 3c \$160
- Planet Oregon Pinot Noir
- FL \$196 | 3c \$180 | 5c @ \$168/case
- Buena Vista North Coast Cabernet 2017
- FL \$144 | 3c \$136 | FL \$136 | 3c \$12 *does not apply to the 2016 vintage ; 20case M & M \$120/case
- Casa Santo Limas Red Blend 2017
- **FL \$104 | 3c \$92 | 5c \$80 | 56c \$64.08**

Journal Pricing Updates, Corrections, and Single Promos

Rock Town Hand Crafted Vodkas 80 Proof, Basil, Lemon, Grapefruit, Orange **<u>1L</u>** FL \$132 | 5c \$120 | 10c \$116 | **25c \$104** 750ml FL \$63 | 5c \$57 | 10c \$54 | 25c \$52 **1.75L** FL \$104 | Ocho Reposado Tequila El Bajio FL Was \$320 | NOW \$304/case **Public Radio** FL Was \$240 | NOW \$224/case **Qupe Bien Nacido Syrah** FL \$204 | NOW \$198/ Space Age Grenache Rose FL Was \$162 | NOW FL \$140/case | 3c \$120 **Steady State Napa Valley Red** FL Was \$320 | NOW \$240/case Tamarack Cabernet FL Was \$320 | NOW \$288/case **Tamarack Firehouse Red Blend** FL Was \$176 | NOW \$160/case Tamarack Merlot FL Was \$240 | NOW \$216/case

Journal Pricing Updates, Corrections, and Single Promos

Pallet & Half Pallet Programs

Bodegas Los Toneles 28c @ \$144 Tonel 46 Cab 56c @ \$115.08 Dream Wines 28c @ \$63/case Caracol Serrano Jumilla Red Blend \$56c @ \$64 Precision Napa Cab 28c @ \$150 Ashley Gabrielle Cab 28c @ \$105 Paxis Red Blend 50c@ \$68.04 Aragosta Rose 56c @ \$42 *All pallet and half pallet deals are subject to availability. N Co-Op. Orders must be placed with Division Manager, Kare Clayton. 302.983.9505



Ashlee Reynolds, Sales Associate New Castle County | Sussex County 410.633.0400 xt 587

Jessica Janssen, Sales Associate Sussex County | Ocean City 410.633.0400 xt 556

Karen Clayton, Director of Sales DEL | MD Eastern Shore 302.983.9505 {c} 410.633.0400 xt 576

Conditions of Sale

Less than a full case on all items add .99c/bottle. All merchandise at prevailing prices are subject to availability. Delinquent invoices are subject to a 1.5% per thirty {30} day finance charge. Said finance charge shall be applied retroactively to the invoice due date. All payments made on delinquent accounts apply first to finance charges. Customer shall pay collection costs of 30% of any delinquent balance due from Customer under this agreement if the account is referred to an attorney. A service charge of \$25 shall be imposed for any dishonored check. All delivery orders must satisfy the following minimum requirement: Cases must total three {3} and/or a total order amount of \$150 or whichever is greater.